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**What's  
 Your Story?**  
 How has your Chamber  
 membership helped you?  
 We'd love to hear and  
 share *your* story!



We extend heartfelt condolences to the family of Karen Plott, owner of Choice Marketing. We ask that you continue to keep Karen's family and her extended Choice Marketing family in your thoughts and prayers.



**TICKETS \$20**

Tickets are available at the  
 Carl Junction Area Chamber of Commerce, 205 N Main,  
 or online at [www.CarlJunctionCC.com](http://www.CarlJunctionCC.com)

Drawing to be held September 23, 2018

See complete contest details at [www.CarlJunctionCC.com](http://www.CarlJunctionCC.com)

# LETTER from the Director

Summer, as we know it, is quickly winding to an end. Traditionally summer is a slow time for your Chamber, in regards to events. However, summer is the perfect time for your Chamber staff to catch up from a busy spring and to prepare for a busy fall. Somewhere in there we also try to take the opportunity to rest, too. We've enjoyed that opportunity, and hope that you too have had a chance to spend time with your own families over the summer.

While many of you have taken vacations to exotic destinations, my own personal "vacation" was a trip to Des Moines, Iowa for the American Chamber of Commerce Executives (ACCE) national conference. Over one thousand Chamber executives from across the nation and Canada converge once a year to take part in educational workshops and to network with fellow Chambers. If this sounds like the ultimate nerd-fest to you, it is, and yours truly was in heaven!

They kept us hopping at the ACCE conference through the day learning. At night we partnered up at over dinners to network and bond. While seated with Branson Chamber officials at a Missouri Chamber night, our phones blew up with news of the Branson Ducks tragedy. We were glad to be with our own as each of us offered support for what our Branson allies would be undertaking in the days to come in their community. These are the same allies that lend their support when our own communities face challenges. I am grateful that your Chamber is able to be a part of this network of support.

This summer your Chamber staff has been busy working on many internal projects. Lisa Knutzen has been hard at work surveying local businesses on their needs. We have been doing an inventory of available commercial properties, meeting with community leaders for long range visioning and polling Main street merchants on their needs. Martha Niess has been working diligently with Scott, Shirley and Jonathan Hoenshell, taking our revamped website to the next level. We also were aided over the summer by the help of two visiting interns, Kasey Chappel and Cade Wilkerson, sophomores at Carl Junction High School.

Now that August is here, your Chamber goes back into overdrive, with a long list of events. August will see the return of our First Thursday Breakfast Networking Breakfast. On August 15 we will have our first-ever Speed Networking Event! We will have not one, but two Wine Shares in August, the first for 464 Designs on August 2 and the second on August 3 for the DriftAway Day Spa. These wine shares are one of the best kept secrets for successful networking. These events offer the opportunity to relax, unwind and network in a relaxed setting. To be totally honest, I have witnessed more business being done at this particular kind of venue than about anything else we offer. I encourage to grab your favorite bottle of wine or craft beer and join us for both events.

Back to school means it's time to start learning and that applies not just to our young students, but to us as adults. Our education series of business-related workshops are something that I am very proud of. Our smartest members never miss the opportunity to learn more. This month Dan Chiodo returns to teach a workshop on "customer centricity". Customer centricity is the latest buzz word phrase in the business world. On August 8, Dan will explain what the buzz is all about, and how you can attract more customers through incorporating customer centricity into your own business culture.

- GARY



## CONTACT US

### CARL JUNCTION AREA CHAMBER OF COMMERCE

"The area's fastest growing chamber!  
Come grow with us!"

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#### Website:

CarlJunctionCC.com

#### Facebook:

"Like" us on Facebook!

#### Follow us on Twitter:

@CJChamberofCommerce



Connect with Your Chamber on  
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### Internships

Please contact Gary Stubblefield  
for internship opportunities with  
the Carl Junction Area Chamber  
of Commerce.



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## OPEN HOUSE & WINE SHARE



Here is your opportunity to relax & mingle with friends! View the latest home by 464 Designs. Bring your favorite bottle of wine or craft beer to share. Refreshments provided by Cheddars. Open House/Wine Share to be held Thursday, August 2, from 6-8 pm. Ribbon cutting at 6 pm, followed by open house. The new home is located at 2502 South Joplin Avenue in Joplin.

### DriftAway Day Spa to Hold Open House & Wine Share

Friday, August 3  
6:00-9:00 p.m.  
DriftAway Day Spa  
134 South Main  
Carl Junction

Enjoy TGIF at the DriftAway Day Spa! Join us, from 6-9 pm, for an Open House & Wine Share. Bring your favorite bottle of wine or craft beer and wind down the week in a relaxed setting. Appetizers will be served. Bring a guest!

DriftAway Day Spa is located in downtown Carl Junction at 134 South Main. Learn more about DriftAway at: <http://www.driftawaydayspa.com/>

This event is proudly hosted by the Carl Junction and Webb City Chambers of Commerce.



### Master the Concept of Customer Centricity

Wednesday, August 8  
12:00-1:30 p.m.  
Carl Junction  
Community Center  
303 N. Main

Here's a workshop you won't want to miss, guaranteed to teach you how to attract more customers than ever before. Even if you've attended customer service workshops in the past, this new approach will help you fine tune everything you're doing and bring in more satisfied customers than ever before.

The Customer Centricity workshop will cover: Your customer's experience, loyalty programs, customer communication, promotions and customer feedback.

Presented by: ImPact Training and Development  
Facilitated by: Dan Chiodo

Cost: No charge.

Free Lunch Sponsor: Brad McIntyre Edward Jones  
**Reservation required. Seating is extremely limited.**  
RSVP: [Martha@CarlJunctionCC.com](mailto:Martha@CarlJunctionCC.com)

### "Minute to Win It" Speed Networking Event Slated

Wednesday, August 15  
7:30-9:00 p.m.  
Carl Junction  
Community Center  
303 N. Main

Join us for an action-packed morning of speed networking with your fellow CJACC members! Learn how you can cross-promote your business with other members to bring in more customers. Bring your business cards and your "elevator speech" to make one-on-one connections. Don't have an elevator speech? We'll help you develop one!

Cost: No charge. Free breakfast included.  
**Reservation required.**  
**Seating is limited.**  
RSVP: [Martha@CarlJunctionCC.com](mailto:Martha@CarlJunctionCC.com)



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## When our phone rings, these are the businesses the Chamber suggests:

### #

417 Janitorial Services  
464 Designs

### A

Abbey Title  
ABE Painting  
Abernathy Roofing & Construction  
Abundant Shine  
Advance Family Eye Care  
Aflac  
Aire Internet  
Allgeier Martin and Associates  
Always Buying Books  
Alzheimer's Association  
American Pursuit Consulting  
AMI Radio  
Anderson Glass  
Andy Queen Farmer's Insurance  
Arvest Bank  
ASAP Appliance Repair  
Asbell, Dixie  
Asbell, Tom  
Atlas Risk Management  
Atteberry, Cindy  
Automated Technology  
Company LLC

### B

Bailey's Eats & Sweets  
Beimdiek Insurance  
Bill's Electric Inc.  
Binky Guy Textiles  
Bittner Properties, LLC  
Bob Bromley  
Breast Cancer Foundation of the  
Ozarks  
Briarbrook CID  
Bruner Drug  
Bulldog Youth Athletic Association  
Butcher's Block Event Center

### C

C.E.D. (Consolidated Electircial  
Distributors)  
Carl Junction Auction Service  
Carl Junction Cultivators  
Garden Club  
Carl Junction Family Medicine  
Carl Junction Helping Hands  
Ministry  
Carl Junction Lion's Club  
Carl Junction R-1 School District

Carl Junction Senior Center  
Casey's General Stores  
Cassavechia, Angie-Public  
Administrator  
Cassie Herlocker Photography  
& Design  
CES Technologies  
Choice Marketing  
Churchwell Hedman Tax Group  
Circle T Collectibles  
City of Carl Junction  
Clark, Sharon  
Clark's Catering  
CNF Farms  
Commerce Bank  
Committee for McIntosh  
Community Bank & Trust  
Community Support Services  
Corner Greer Architects  
Country Caboose Wedding Chapel  
Countryside in the City Florists  
Croley Insurance  
Crossland Construction  
Crosslines Ministry  
Crowder College  
Culver Trading Company  
Cutting Loose Graphics

### D

Dankelson, Dean  
DataGraphics  
Davis CPA Group  
Davis, Charlie-State Representative  
Debbie Dankelson - Melaleuca  
Independent Marketing  
Executive  
Deck the Walls  
Don Gould Insurance  
Downstream Casino  
DriftAway Day Spa

### E

Edward Jones-Brad McIntyre  
Edward Jones-Jennafer Johnson  
El Guapo Cigar & Pipe Lounge  
Elizabeth Turner Law Office  
Embassy Embroidery  
Enlighten Inn  
Ernie Williamson Music  
EVER Skin

### F

Federal Protection  
Finley, Cheryle

Footprints and Friends Preschool  
Forged Waterjet Fabrications  
Four States Office Products  
Foxberry Terrace Assisted Living  
Frank Fletcher Toyota  
Fred & Red's  
Front Page  
fstop Communications

### G

G. L. Hunt Exteriors, LLC  
Garrett, Richard-Member-At-Large  
Gateway Mortgage Group  
Gold & Silver of Joplin, LLC  
Granny Shaffer's Restaurants  
Grizzly Golf Carts  
Gunlock Heating and Air

### H

Habitat for Humanity  
Hance, Kathleen-Honorary Member  
Harp's Food Store  
Harris, Dave- Member At Large  
Harry S Truman Coordinating  
Council  
Hedman Chiropractic  
Henkle's Ace Hardware  
Hensley, Joe-Member-At-Large  
Hickam, Kyle State Farm Insurance  
Higher Vision Coaching,  
Training, Consulting  
Holcomb, Melissa-Circuit Clerk  
Holt, Stephen H. - Jasper County  
Collector  
Home Builders Association  
Home Instead Senior Care  
HomePro  
Hoover, Connie-Jasper County  
Assessor  
Hope 4 You Breast Cancer  
Foundation  
Horine, Sarah  
Hospice Compassus

### I

Images in Tile  
ImpACT Training & Development  
Instant Karma

### J

Jasper County Extension Council  
JK Machining

Joel's Automotive  
JoMo Moving  
Joplin Family Y  
Joplin Floor Designs  
Joplin Globe  
Joplin Metro Credit Union  
Joplin NALA Read  
Joplin Outlaws Baseball  
Joplin Regional Airport  
Joplin Supply Company  
Joplin Workshops  
Jordan CPA Services  
Just Call Jo Team-Keller  
Williams Realty

### K

KAB Electric  
Kelly Probert Insurance  
Knutzen, Lisa  
KOAM/FOX 14  
Kraft Insurance Services  
KSN/KODE

### L

Lafayette House  
Leggett & Platt  
Liberty Utilities  
Loveland Counseling Services

### M

Make Your Mark Boutique  
Mays, Vicki  
McPherson (Judd) Law Office  
Meat 'n Place  
Mediacom  
Mercy Hospital  
Mertens, Betty  
Mertens, Richard  
Michael Roberts Law Office  
Mid-America Media  
Mid-Missouri Bank  
Midwest Door  
Midwestern Pest Control  
Missouri Eagle Distributing  
Missouri Southern State University  
Modeling Craze  
Modine Manufacturing  
Moss, Michael-Member At Large  
Moss, Patty- Member At Large  
My Sister's Closet

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When our phone rings, these are the businesses the Chamber suggests:

**N**

National Federation of Business  
NeoTech Solutions  
New-Aire Fireplace Systems  
Nextar Broadcasting, KODE/KSN TV  
Niess, Martha  
Norbury Electric

**O**

Oak Creek Realty  
Orient Express  
Oxford Healthcare-Joplin  
Ozark Athletic Supply  
Ozark Center  
Ozark Gateway Association of Realtors  
Ozark Nursery

**P**

Parker Mortuary  
Payroll Vault  
Pet Styles  
Pete's Convenience Store  
Phoenix Fired Art Gallery  
Pickering, Charlotte-Jasper County Recorder  
Pinnacle Bank  
Pizza Hut  
PowerWashing Plus  
Precision Land Services  
Precision Signs and Graphics  
Preferred Employment Services  
Primary Residential  
ProPrint

**R**

Randy's Drive In  
Redwood Development  
Reeves Tire  
Retail Software Solutions Group, LLC,  
Richard, Ron-Senator  
Rob O'Brian Consulting, LLC  
Rogers, Harry  
Rohmiller, Dr. Randall, DDS  
Rohr, Denise- Jasper County Treasurer  
Ronald McDonald House  
Route 66 Movie Theater  
Rutledge, Karen-State Farm Insurance

**S**

S & S Computers  
S & S Security Systems  
Samford, Laura  
Sam's Club  
Senior Insurance Provider  
SERC Physical Therapy  
ShowMe the Ozarks Magazine  
Sign Designs  
Simpson Funeral Home  
Skaggs Chiropractic  
Smith, Cody  
Smith, Tabitha Accounting & Tax  
Sonic Drive In  
Southwest Missouri Bank  
Spiva Center for the Arts  
St. Paul's United Methodist Church-CJ Campus  
State Theatre Event Center  
Stice, Leona  
Stifel Nicholas  
Stoke's Educational Services  
Stone's Corner Pharmacy  
Surplus USA  
Sweet Emotion Chocolate Boutique

**T**

Teeter, Linda Insurance Agency  
Tera Miller Photography  
Thomas, Stephen Insurance Agency  
Thompson, Rhonda-Pro 100 Realtors  
Thrivent Financial-Topy Johnston  
Titanic Museum Attraction  
Toastmasters International  
Total Electronics

**U**

United Way SWMO/SEK  
University of MO-Jasper County Ext. Council  
UPS Store #4970 & #2834  
Urban Art Gallery  
US Bank

**V**

VFW Post 534  
Vintage Vogue  
Volk's Avanti Insurance

**W**

Wal-Mart Neighborhood Market  
Webb City Health & Rehabilitation  
Wells Fargo, LLC-Rick Keller, Financial Consultant  
White, Bill-State Representative  
Wild About Water!  
Wildwood Ranch, LLC  
WIN Publishing  
WKW Enterprises, LLC, Wendy Belden  
Workforce Investment Board

**Z**

Z 1-2 Call  
Zaccardelli, Richard-Member At Large

**New Business Members**

ASAP Appliance Repair  
Bulldog Youth Athletic Association  
Toastmasters International

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# 4th of July



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# Recent Happenings



Abernathy Roofing and Construction recently welcomed the four-states community to an open house to celebrate their location at 1901 N. Rangeline in Joplin. The open house featured food trucks, the opportunity to tour the Abernathy offices and a ribbon cutting.



The Lafayette House in Joplin recently celebrated their fortieth anniversary by dedicating the Jade House, a new transitional housing unit for Lafayette clients transitioning out of shelter. The Jade House was made possible, in part, by a bike-riding fundraiser by JOMO Adventures and a gift from David and Debra Humphrey of Joplin.



The Ronald McDonald House held an Open House to celebrate their twentieth anniversary of serving families of the four states. Executive Director Annette Thurston, along with RMH board and supporters showed off the facility, the only Ronald McDonald House in the world operated solely with one employee and an army of volunteers.



The Carl Junction Area Chamber of Commerce hosted the 5th annual Carl Junction Flag Day Concert on Saturday, June 9. The annual event featured a free concert by the Heartland Concert Band under the red, white & blue Jean Roy Pavilion in Memorial Park.

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### MEMBER SPOTLIGHT: ASAP Appliance Repair

#### BIZ PROFILE ASAP Appliance Repair

Owners: Tony & Julie Alton  
(417) 621-1907

Broken refrigerator, oven, washer or even a wine cooler? Schedule a service call with ASAP Appliance Repair. Owner and Master Technician Tony Alton, formerly with Bower Service, has been repairing and servicing your

appliances in the Joplin area for over 15 years. He has extensive training and experience repairing and installing all major appliance brands including Frigidaire, Thermador, LG, Kenmore, Samsung, GE, Viking, 5 Star and more. Servicing a 25-mile radius of Joplin call ASAP Appliance Repair today at 417-621-1907 or schedule your service call through Facebook, text message or their website

www.asapappliancerepair.biz. Please welcome Tony and his wife Julie to the Carl Junction Area Chamber of Commerce!



## CHAMBER DISCOUNTS



As a Carl Junction Chamber member you now have discounts with UPS! From now until Dec. 31, 2018 use promo code "EXPORT" at the Ship Now screen for these discounts:

**40% off UPS International Air and Ground to Mexico**

**20% off UPS Ground to Canada and UPS Domestic Air**

**10% off UPS Domestic Ground**

Questions:  
Call 1-800-PICK-UPS

## Bluegrass Festival Volunteers Needed

The Carl Junction Bluegrass Festival will be held Saturday, September 2. The family-oriented, kid-friendly event attracts over 15,000 people. Over one hundred volunteers are needed the day of the festival. Volunteer shifts are in two and four hour shifts. Volunteers earn food coupons for their time.

Volunteer duties include seated positions and standing positions as greeters, etc. Volunteer

shifts begin at 8 am, and run through 7 pm. Businesses, churches and organizations are invited to volunteer as groups and are encouraged to wear their logo wear shirts to give exposure to their business or church.

For more information, or to volunteer, contact the Carl Junction Area Chamber of Commerce at 417-649-8846.

## Upcoming Dates to Remember

- August 2 First Thursday Breakfast Networking Meeting, 7:30 am, CJ Community Center
- August 2 Open House and Wine Share, hosted by 464 Designs, 6 pm, 2502 S. Joplin, Joplin
- August 3 Open House and Wine Share, hosted by DriftAway Day Spa, 6 pm, 134 S. Main, CJ
- August 4 CJ Lion's Club Community Breakfast, 7-10 am, CJ Community Center
- August 7 Election Day. Please vote.
- August 7 Carl Junction City Council, 7:00 pm, Carl Junction City Hall
- August 8 Customer Centricity workshop, 12-1:30 pm, CJ Community Center
- August 14 Carl Junction City Council, 7:00 pm, Carl Junction City Hall
- August 15 "Minute to Win It" Speed Networking, 7:30-9:00 am, CJ Community Center
- August 15 DEADLINE: 5 pm Deadline for September issue of Chamber newsletter



John Hipple



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