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What's Your Story?

How has your Chamber membership helped you?
We'd love to hear and share **your** story!



The Carl Junction Spring City Wide Sale will be held Saturday, April 28. Online registration of sales begin mid-February at www.CarlJunctionCC.com

18TH ANNUAL

Awards Banquet Slated

The 18th annual Carl Junction Community & Education Awards Banquet will be held Friday, April 20 at the Butcher's Block Event Center. This year's banquet theme is "Welcome to Paradise".

The annual banquet honors the individuals, organizations and businesses that make Carl Junction

such a great place to live, play and do business. All award nominees are chosen by the general public. Nominations are being accepted through April 6, 5 pm. All voting is done online at:

<https://carljunctioncc.com/vote-for-the-community-education-awards/>

This year's banquet is predicted to be the best one ever, with an exciting new venue decorated in a tropical theme. This

year's banquet offers expanded entertainment, including a live hula dance demonstration by Midwest Regional Ballet. An impressive selection of silent auction items will be offered, with cash, personal/company check, debit/credit cards accepted. A social mixer will be held one hour prior to dinner. A cash bar will be available.

Social hour is from 5:30-6:30 pm. Dinner begins at 6:30 pm, with the awards ceremony beginning at 7:00 pm. Tickets are available now at the Chamber. Tickets are just \$25/person. Tickets must be purchased in advance. Deadline to purchase tickets is April 16 at 5 pm. Contact the Chamber to reserve your tickets, or to have your tickets invoiced to your business.



LETTER from the Director

Spring is a busy time for our Chamber. The annual business expo, the annual awards banquet and the annual spring city wide sale have always kept the months of March and April jumping. The ongoing growth of our Chamber has now pushed us out to two new May events. All of these spring events are in addition, of course, to our usual offering of networking events, ribbon cuttings, Business After Hours and education workshops. Keeping track of all of these events is now a lot easier, thanks to our newly revamped website, courtesy of S & S Computers. I want to thank the Hoenshell's: Scott, Shirley & Jonathan for tackling this long overdue project. I encourage you to check out our website, www.CarlJunctionCC.com. It works 24/7 for you.

It's now time to nominate your pick for the best of the best. Who do you think exemplifies the Chamber Member of the Year, Business of the Year and Citizen of the Year? In all, we will celebrate eight categories at our annual banquet on April 20. Nominations are being accepted through April 6 at 5 pm. All voting is now done online for your convenience. You may vote by clicking on the "Click to Vote" icon on the landing page of our website, www.CarlJunctionCC.com

This is an exciting year for our annual banquet, as we are incorporating many of the ideas that many of have suggested for the annual banquet. We're moving it to a new, more intimate venue, the Butcher's Block Event Center. Live entertainment, music, a photo booth, and a cash bar have been added. Our banquet theme is "Welcome to Paradise". The Butcher's Block Event Center will be transformed into a tropical paradise. Guests are encouraged to wear Hawaiian wear and join us early for social hour, from 5:30-6:30 pm. You'll even have a chance to learn how to hula from dancers from the Midwest Regional Ballet. Dinner starts at 6:30, followed by the awards ceremony at 7:00 pm.

We will be hosting several workshops over the next few months on a variety of business-related topics ranging from sub-contracting, to certifications, to customer service, to a women's roundtable focused on generations in the workplace. Our education programming has greatly expanded over the past four years, providing continuing education for our members. What workshop topics would you like to see offered? Do you offer expertise in an area that you would like to share by being a facilitator?

The second annual Chamber Golf Tournament is only one month away. The tournament will be held May 4 at Briarbrook Golf Course. Team registration forms are available on our website, www.CarlJunctionCC.com. Sponsorship opportunities are also available for this event for as little as one hundred dollars. Sponsorship forms may also be found on our website. It's exciting to see how our Chamber continues to grow and evolve. A lot of credit for our success can be given to our hardworking staff, our dedicated board of directors and our amazing volunteers. But the real key to our success is our members who utilize our services, refer the Chamber to others. The most important contribution that our members make is by adopting the habit of supporting each other. When we support each other, we grow all grow stronger together. Keep up the good work!

– Gary

CONTACT US

CARL JUNCTION AREA CHAMBER OF COMMERCE

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Martha@CarlJunctionCC.com

Website:

CarlJunctionCC.com

Facebook:

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Follow us on Twitter:

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for internship opportunities with
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TESTIMONIAL

"As a Carl Junction businessman and a citizen of Carl Junction, I believe we have a fantastic Chamber of Commerce! Having worked for 40 years in the Corporate world, I worked with various chamber organizations in Illinois, New York, Kansas and Missouri, etc. The effectiveness and success of any organization is the result of the quality of leadership of that organization. We are very fortunate to have Gary Stubblefield and his team leading the Carl Junction Chamber of Commerce. I applaud their efforts, their results and their tireless energy in our behalf. I believe you find no more effective Chamber of Commerce anywhere. Good job!"

Gail Triplett
Circle T Collectibles &
Carl Junction Auction Service

Women's Roundtable: Generations in the Workplace

Tuesday, April 17
11:45 am–1:00 pm

Carl Junction
Community Center
303 N. Main

Cost: No charge.

Hosted by: Carl Junction
Chamber and MSSU SBTDC

Reservation required.
Seating is limited.

RSVP: info@carljunctioncc.com

Baby Boomers to Nexters; more generations are working together within companies than ever before creating Tension, miscommunication, innovation, and success. Come learn about these generational differences and opportunities from our women's panel: Kat DeGraff (Arvest), Jo Kleinsorge (Keller Williams), Kathy Tackett (CJ Schools), and Carol Stark (Joplin Globe).

Women's Roundtable Discussion



Certifications: Everything You Need to Know About Small Business Program Eligibility

Wednesday, April 25
11:45 am–1:00 pm

Carl Junction
Community Center
303 N. Main

Cost: No charge.

Reservation required.
RSVP: info@carljunctioncc.com

The United States Federal government is the largest purchaser of supplies and services in the world. In recent years, though, more and more Federal contracts are being set-aside for participants in the Federal Small Business programs. Without the ability to compete for these contracts, success in the Federal industry can be tough. But how do you become eligible to participate in those programs, and compete for all of the set-aside contracts solicited by the government?

In this live webinar brought to you by Joplin PTAC, experienced Federal contracting attorney Maria Panichelli will walk you through the eligibility requirements for each of the Federal Small Business programs including the small business program, the 8(a) program, the Women-Owned program, the HUBZone program, and both the SBA and VA Veteran-owned programs.

Maria will discuss how to determine if you are eligible, how to get certified, and how to avoid common pitfalls.

Help Us Build a Strong Community

What businesses would you like to see in Carl Junction? What shops will you support?
Let us know by taking the Chamber's marketing survey.
We'll use the data to attract those stores, restaurants, corporations you want.
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4 State Signs
417 Janitorial Services
464 Designs

A

Abbey Title
ABE Painting
Abundant Shine
Advance Family Eye Care
Aflac District Sales Of
Aire Internet
Allgeier Martin and Associates
Alpha Air Center
Always Buying Books
Alzheimer's Association
American Pursuit Consulting
AMI Radio
Anderson Glass
Arvest Bank
Asbell Companies
Asbell, Dixie
Asbell, Tom
Atlas Risk Management
ATS Consulting
Atteberry, Cindy
Automated Technology
Company LLC

B

Bailey's Eats & Sweets
Baugh, Marilyn-Jasper County
Clerk
Beindiek Insurance
Bill's Electric Inc.
Binky Guy Textiles
Bittner Properties, LLC
Breast Cancer Foundation of the
Ozarks
Briarbrook CID
Bruner Drug
Butcher's Block Event Center

C

C.E.D. (Consolidated Electircial
Distributors)
Carl Junction Auction Service
Carl Junction Cultivators
Garden Club
Carl Junction Family Medicine
Carl Junction FBLA
Carl Junction Helping Hands
Ministry
Carl Junction Lion's Club

Carl Junction R-1 School District
Carl Junction Senior Center
Casey's General Stores
Cassavechia, Angie-Public
Administrator
Cassie Herlocker Photography
& Design
CES Technologies
Chalmers Insurance
Children's Miracle Network
Choice Marketing
Churchwell Hedman Tax Group
Circle T Collectibles
City of Carl Junction
Clara Boyer-Mary Kay
Independent Consultant
Clark, Sharon
Clark's Catering
Commerce Bank
Committee for McIntosh
Community Bank & Trust
Corner Greer Architects
Country Caboose Wedding Chapel
Countryside in the City Florists
Croley Insurance
Crossland Construction
Crosslines Ministry
Crowder College
Culver Trading Company
Cutting Loose Graphics

D

Dankelson, Dean
Davis CPA Group
Davis, Charlie-State Representative
Debbie Dankelson - Melaleuca
Independent Marketing
Executive
Deck the Walls
Downstream Casino Resort
DriftAway Day Spa

E

Edward Jones-Brad McIntyre
Edward Jones-Jennafer Johnson
El Guapo Cigar & Pipe Lounge
Elizabeth Turner Law Office
Embassy Embroidery
Empire District Electric Company
Enlighten Inn
Ernie Williamson Music
EVER Skin

F

Federal Protection
Finley, Cheryle
Flanigan, Tom-State Representative
Footprints and Friends Preschool
Forged Waterjet Fabrications
Four States Office Products
Foxberry Terrace Assisted Living
Frank Fletcher Toyota
Fred & Red's
Front Page
fstop Communications

G

G. L. Hunt Exteriors, LLC
Garrett, Richard-Member-At-Large
Gateway Mortgage Group
Gold & Sivler of Joplin, LLC
Granny Shaffer's Restaurants
Grizzly Golf Carts
Gunlock Heating and Air

H

H & R Block
Habitat for Humanity
Hance, Kathleen-Honorary Member
Harp's Food Store
Harris, Dave- Member At Large
Harry S Truman Coordinating
Council
Hedman Chiropractic
Henkle's Ace Hardware
Hensley, Joe-Member-At-Large
Hickam, Kyle State Farm Insurance
Higher Vision Coaching,
Training, Consulting
Holcomb, Melissa-Circuit Clerk
Holt, Stephen H. - Jasper County
Collector
Home Builders Association
Home Instead Senior Care
HomePro
Homestead Structures
Hoover, Connie-Jasper County
Assessor
Hope 4 You Breast Cancer
Foundation
Horine, Sarah
Horton's Pizza

I

Images in Tile
ImPact Training & Development
Instant Karma

J

JK Machining
Joel's Automotive
JoMo Moving
Joplin Family Y
Joplin Floor Designs
Joplin Globe
Joplin Metro Credit Union
Joplin NALA Read
Joplin Outlaws Baseball
Joplin Regional Airport
Joplin Supply Company
Jordan CPA Services
Just Call Jo Team-Keller
Williams Realty

K

KAB Electric
Kelly Probert Insurance Agency
Knutzen, Lisa
KOAM/FOX 14
Kraft Insurance Services

L

Lafayette House
Leggett & Platt
Loveland Counseling Services

M

Make Your Mark Boutique
Marilyn Baugh- Jasper County
Clerk
Mays, Vicki
McPherson (Judd) Law Office
Meat 'n Place
Mediacom
Mercy Hospital
Mertens, Betty
Mertens, Richard
Michael Roberts Law Office
Mid-Missouri Bank
Midwest Door
Midwestern Pest Control
Mimi's Treasures and More
Missouri Eagle Distributing
Missouri Southern State
University
Modine Manufacturing
Moss, Michael-Member At Large
Moss, Patty- Member At Large
My Sister's Closet

N

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National Federation of Business
NeoTech Solutions
New-Aire Fireplace Systems
Nextar Broadcasting, KODE/
KSN TV
Norbury Electric

O

Oak Creek Realty
Orient Express
Ozark Athletic Supply
Ozark Center
Ozark Gateway Association of
Realtors
Ozark Nursery

P

Palms Massage and Day Spa
Parker Mortuary
Pet Styles
Pete's Convenience Store
Phoenix Fired Art Gallery
Pickering, Charlotte-Jasper
County Recorder
Pinnacle Bank
Pizza Hut
PowerWashing Plus
Precision Land Services
Precision Signs and Graphics
Preferred Employment Services
Price Cutter Grocery Store,
Webb City
Primary Residential
Prime Time Lawn Care
Professionals Helping Seniors
ProPrint

R

Randy's Drive In
Redwood Development
Reeves Tire
Retail Software Solutions
Group, LLC,
Richard, Ron-Senator
River Bend Casino & Hotel
Rob O'Brian Consulting, LLC
Rogers, Harry
Rohmiller, Dr. Randall, DDS
Rohr, Denise- Jasper County
Treasurer
Ronald McDonald House
Rosenberg Recovery & Towing
Route 66 Movie Theater
Rutledge, Karen-State Farm
Insurance

S

S & S Computers
S & S Security Systems
Samford, Laura
Sam's Club
Senior Insurance Provider
SERC Physical Therapy
Service Recycling
ShowMe the Ozarks Magazine
Sign Designs
Simpson Funeral Home
Smith, Cody
Smith, Tabitha Accounting & Tax
SNC Squared
Sonic Drive In
Southwest Missouri Bank
Spiva Center for the Arts
St. Paul's United Methodist
Church-CJ Campus
State Theatre Event Center
Stice, Leona
Stifel Nicholas
Stoke's Educational Services
Stone's Corner Pharmacy
Surplus USA
Sweet Emotion Chocolate Boutique

T

Teeter, Linda Insurance Agency
Thomas, Stephen Insurance
Agency
Thompson, Rhonda-Pro 100
Realtors
Thornhill-Dillon
Thrivent Financial-Topy Johnston
Titanic Museum Attraction
Total Electronics

U

United Way SWMO/SEK
University of MO-Jasper County
Ext. Council
UPS Store #4970 & #2834
Urban Art Gallery
US Bank

V

VFW Post 534
Vintage Vogue
Volk's Avanti Insurance

W

Wal-Mart Neighborhood Market

Webb City Health & Rehabilitation
Wells Fargo, LLC-Rick Keller,
Financial Consultant
White, Bill-State Representative
Wild About Water!
Wildcat Glades and Audubon
Center oak
Wildwood Ranch, LLC
Wilhite Sign Company, a
division of CDL Electric
WIN Publishing
WKW Enterprises, LLC, Wendy
Belden
Workforce Investment Board

Z

Z 1-2 Call
Zaccardelli, Richard-Member
At Large

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Recent Happenings



HEALTH INSURANCE FOR CHAMBER BUSINESSES

The Carl Junction Area Chamber of Commerce recently partnered with the Missouri Chamber of Commerce to offer group health insurance for small businesses with as little as two employees. A workshop was held in March by Croley Insurance to explain the program.



RHEUMATOLOGY LUNCH & LEARN

Mercy of Joplin recently presented a Lunch & Learn about rheumatology. The Lunch & Learn covered advice and local options for care.



ART AFTER HOURS WINE SHARE

Photography by members of Four State Photo Enthusiasts are currently on display throughout the month of April at the Chamber offices. The Chamber hosted an Art After Hours Wine Share, which allowed guests to meet the photographers, purchase art and socialize. The event was a huge success, with Main street full for three blocks and standing room only in the Chamber building.



VALUE PROPOSITION CANVAS WORKSHOP

Ken Surbrugg, with the MSSU SBTDC presented a workshop on Value Proposition Canvassing for businesses. The workshop showed attendees this latest tool for accessing what current and potential customers want.



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10,000 Small Businesses

Dennis Ware, Owner of New-Aire Fireplace Systems and Center Creek Teardrops, completed the Goldman Sachs 10,000 small businesses program in November. This national program helps entrepreneurs create jobs, and economic opportunities by providing access to education, networking, and business support services. He also attending the first 10,000 small businesses Summit in Washington DC in February with 2,200 other business owners from across all 50 states in the US, Puerto Rico and Washington DC.

Dennis would like to thank Ken, Lisa and Karen at the MSSU Small Business & Technology Development Center for their support and encouragement to participate in this program.

Anderson Glass Celebrates 25th Anniversary

Anderson Glass, located at 602 West 7th street in Joplin, is celebrating twenty-five years of serving the community. For a quarter of a century, the owners of Anderson Glass have offered fast, economical replacement of auto glass. Anderson Glass has built a reputation for honesty and quality, earning them repeat business again and again.

Anderson Glass will hold an Open House & ribbon cutting celebration on April 25 at 4 pm. Owner Dawn Anderson, who is a regular on the "Cooking with Carol" cooking show, will be preparing special refreshments for the occasion.



Turner Law Office Moves to New Location

The Elizabeth Turner Law Office is holding an Open House & ribbon cutting ceremony to celebrate their new Joplin office location. The Elizabeth Turner Law Office operates offices in Joplin, Neosho and Cassville.

The Joplin office has relocated to a larger location at 1329 East 32nd, in Suite 11. The Open House and ribbon cutting kicks off at 4:30 pm with refreshments and beverages.

Upcoming Dates to Remember

- April 3 Election Day. Please vote.
- April 3 Carl Junction City Council, 7:00 pm, *Carl Junction City Hall*
- April 5 First Thursday Breakfast Networking Meeting, 7:30 am, *CJ Community Center*
- April 7 CJ Lion's Club Community Breakfast, 7-10 am, *CJ Community Center*
- April 15 DEADLINE: 5 pm Deadline for May issue of Chamber newsletter
- April 16 DEADLINE to purchase banquet tickets
- April 17 "Women's Roundtable" Seminar, 11:45, *CJ Community Center*
- April 17 Carl Junction City Council, 7:00 pm, *Carl Junction City Hall*
- April 20 Community Awards Banquet, 6:30 pm, *Butcher's Block*
- April 25 "Certifications" Workshop, 11:45 am, *CJ Community Center*
- April 25 Open House/Ribbon Cutting, 4:00 pm, *Anderson Glass, 602 W. 7th*
- April 28 Spring City Wide Sale

GROUPS

Business Development Groups

The Carl Junction Chamber's Business Development Groups (BDG), are your opportunity to grow your business. The groups have been formed, each meeting at a different time of day that best suits attendees. There is no cost to take advantage of BDG, no attendance requirements or restrictions. You may attend any and all groups that best fit your schedule.

Morning Group

Meets 2 & 4 Wednesday
Time: 7:30 am
Location: Joplin Avenue Coffee Shop
Group Information: Dale & Fran Owen
Email: dwowen@joplin.com

Mid-Day Group

New meeting day to be announced in February!
Location: To Be Determined
Group Information: Brad McIntyre
Email: brad.mcintyre@edwardjones.com

Late Afternoon Group

Meets 2 & 4 Wednesday
Time: 4:00 pm
Location: To Be Determined
Group Information: Garrett Terry
Email: gterry@midmobank.com

Carl Junction Area Chamber of Commerce

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